

# Proven Process



#### **DEVELOPMENT PLAN**

Establish success measures, pilot plan, and launch plan

#### READY

**KICKOFF CALLS INITIAL ORDER** 



#### TRAINING

## **SUCCESS METRICS**

**GRAND OPENING** 

# **CONTINUED STORE OPENINGS**

**In-Person Training** 

FIRE

### **ONGOING SUPPORT**

Monthly PSM check-in calls Monthly marketing calls MOmentum conference Continuous training



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